

2021 Performance

TOTAL	2021	2020	2019
TOTAL EARNED REVENUE			
Contributions	\$19,569,947	\$31,129,690	\$13,278,069
Government	25,811,736	27,647,909	20,203,745
Membership and Program	33,598,291	39,385,084	76,561,799
Other	313,614	371,978	489,158
Total Association Earned Revenue	\$79,293,588	\$98,534,661	\$110,532,771

TOTAL EXPENSES			
Youth Development	\$23,279,505	\$21,239,628	\$30,894,467
Healthy Living	25,665,875	25,373,502	42,500,102
Social Responsibility	25,291,228	23,229,513	16,866,824
Management	16,203,219	18,853,196	16,476,828
Fundraising	1,111,387	1,186,512	2,197,136
Total Association Expenses	\$91,551,214	\$89,882,351	\$108,935,357

Other Income and Losses	\$24,337,665	\$10,560,212	\$10,640,333
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Total Change to Reserves & Endowment	\$12,080,039	\$19,212,522	\$12,237,747
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BALANCE SHEET	2021	2020	2019
Total Assets	\$271,492,647	\$269,004,423	\$254,214,613
Total Liabilities	52,604,910	62,196,725	66,619,437
Net Assets	\$218,887,737	\$206,807,698	\$187,595,176

