



# 2019 FINANCIALS

TOTAL	2019*	2018	2017
<b>Total Earned Revenue</b>			
Contributions	\$13,278,069	\$11,324,232	\$14,693,668
Government	20,203,745	13,367,833	13,050,631
Membership and Program	76,561,799	72,736,597	66,816,489
Other	489,158	490,669	519,783
<b>Total Association Earned Revenue</b>	<b>\$110,532,771</b>	<b>\$97,919,331</b>	<b>\$95,080,571</b>
<b>Total Expenses</b>			
Youth Development	\$30,894,467	\$29,520,478	\$28,137,990
Healthy Living	42,500,102	39,344,686	37,307,044
Social Responsibility	16,866,824	14,250,147	12,575,032
Management	16,476,828	13,603,844	11,661,442
Fundraising	2,197,136	2,766,576	2,482,444
<b>Total Association Expenses</b>	<b>\$108,935,357</b>	<b>\$99,485,731</b>	<b>\$92,163,952</b>
Other Income and Losses	\$10,640,333	(\$3,258,742)	\$7,432,856
<b>Total Change to Reserves &amp; Endowment</b>	<b>\$12,237,748</b>	<b>(\$4,825,142)</b>	<b>\$10,349,475</b>
<b>BALANCE SHEET</b>			
Total Assets	\$254,214,613	\$229,644,299	\$225,587,813
Total Liabilities	66,619,437	54,286,870	45,405,242
<b>Net Assets</b>	<b>\$187,595,176</b>	<b>\$175,357,429</b>	<b>\$180,182,571</b>

\*Unaudited