



# 2017 FINANCIALS

<b>TOTAL ALL FUNDS</b>	<b>2017*</b>	<b>2016</b>	<b>2015</b>
<b>Total Earned Revenue</b>			
Contributions and United Way	\$14,693,668	\$53,597,781	\$10,139,654
Government	13,050,631	11,487,538	11,698,451
Membership and Program	66,816,489	59,711,325	52,494,156
Other	519,783	508,610	420,525
<b>Total Association Earned Revenue</b>	<b>\$95,080,571</b>	<b>\$125,305,254</b>	<b>\$74,752,786</b>
<b>Total Expenses</b>			
Youth Development	\$28,137,990	\$26,048,866	\$24,416,236
Healthy Living	37,307,044	33,646,126	30,721,254
Social Responsibility	12,575,032	11,692,792	11,100,181
Management	11,661,442	8,954,126	7,029,689
Fundraising	2,482,444	2,290,037	2,107,034
<b>Total Association Expenses</b>	<b>\$92,163,952</b>	<b>\$82,631,947</b>	<b>\$75,374,394</b>
<b>Other Income and Losses</b>	<b>\$7,432,856</b>	<b>\$3,784,241</b>	<b>(\$1,039,916)</b>
<b>Total Change to Reserves &amp; Endowment</b>	<b>10,349,475</b>	<b>46,457,548</b>	<b>(1,661,524)</b>
<b>BALANCE SHEET</b>			
<b>Total Assets</b>	<b>\$225,587,813</b>	<b>\$221,621,497</b>	<b>\$164,733,842</b>
<b>Total Liabilities</b>	<b>45,405,242</b>	<b>51,788,401</b>	<b>41,358,294</b>
<b>Net Assets</b>	<b>\$180,182,571</b>	<b>\$169,833,096</b>	<b>\$123,375,548</b>

\*Unaudited